



Rob Hunt

Rob has over 30 years experience in helping people to change, develop and grow both individually and as a team.

Rob has a rare ability to combine pragmatic, real-world experience with innovative and creative approaches to learning. He is well-regarded for his ability to help leaders and managers to gain fresh insights and to identify and implement changes which make a real difference to their organisations.

Expertise: Strategic selling, management and leadership development, teams, coaching

Experience

Rob has worked in the communications industry for over 30 years and held Senior Manager or Director level positions with a number of blue chip companies such as BUP Group of Newspapers, Mars, Alcatel, Royal Mail and ACC Telecom, before establishing himself as a specialist in sales and leadership development in 1992.

Rob's track record with large multi-national organisations includes

- senior management development programmes for Orange
- corporate strategy and UK sales development with Mitsubishi's directors
- leadership and negotiation skills for UK Universities

Sample clients

Orange
Mitsubishi
BP
Merrill Lynch
Danske Bank
Jones Lang Lasalle
Aecom (formerly Faber Maunsel)
STA Travel
Fortis Bank
UK Universities
Cisco Systems
Goldsmiths

Rob works across Europe, Middle East, Africa and Far East

Testimonials

I would have paid my own money to have attended a learning event of this quality

Many thanks for an enlightening and exciting course

Absolutely brilliant

An eye-opener of a course

Professional memberships and qualifications

Institute of Sales & Marketing Manager, Fellow (FInstSMM)

Chartered Institute of Marketing, Fellow

Chartered Management Institute, Fellow

Insights Discovery Faculty Member and Accredited Insights Trainer

Judge, UK National Sales Awards